

Section 2 Direct Import Ordering

DIRECT IMPORT ORDER INSTRUCTIONS - ITALY

♣ PLEASE EMAIL YOUR PURCHASE ORDER TO: importservices@majesticimports.com

DIRECT IMPORT CUSTOMER SERVICE REP • MARNIE WILSON • T: 707-651-7423

BRANDS AVAILABLE ON A DIRECT IMPORT BASIS:

LUNA DI LUNA

BENVOLIO

PROSECCO (COMING SOON)

DONNA OLIMPIA 1898 TENUTA L'ILLUMINATA

TENUTA SAN GIORGIO

TDA PRIMAVOCE

TDA CHIANTI CLASSICO TDA CHIANTI CLASSICO RISERVA

TERMS OF SALE	CIF U.S. OCEAN PORT	EX CELLARS, ITALY
MINIMUM ORDER QUANTITY	FULL CONTAINER LOAD (FULL PALLETS PER ITEM)	FULL PALLET PER ITEM
QUANTITY PER 40FT FCL ¹	18 PALLETS; 1,260 CS	N/A
ORDER LEAD TIME	APPROX. 10-21 WORKING DAYS	APPROX. 21 WORKING DAYS
OCEAN TRANSIT TIME	SEE BELOW CHART	SEE BELOW CHART
FREIGHT FORWARDER	MAJESTIC IMPORTS' DESIGNATED FORWARDER: CDC SpA ITALY	YOUR NOMINATED FREIGHT FORWARDER
THERMAL BLANKET CHARGE	\$250.00	TO BE ARRANGED WITH YOUR NOMINATED FREIGHT FORWARDER
IMPORTER SECURITY FILING	\$30.00 PER OCEAN BILL OF LADING / FILED BY CDC UPON REQUEST	N/A
CUSTOMS BROKER	YOUR NOMINATED CUSTOMS BROKER	YOUR NOMINATED CUSTOMS BROKER
DOCUMENTS: COMMERCIAL INVOICE	CDC TRACKING ² http://www.cdcitalia.it/tracking/	EMAIL importservices@majesticimports.com
OCEAN BILL OF LADING	CDC TRACKING ² http://www.cdcitalia.it/tracking/	N/A
CERTIFICATE OF INSURANCE	CDC TRACKING ² http://www.cdcitalia.it/tracking/	N/A
TTB LABEL AUTHORIZATION LETTER COPIES OF TTB LABEL	CDC TRACKING2 http://www.cdcitalia.it/tracking/	EMAIL importservices@majesticimports.com EMAIL
APPROVALS	importservices@majesticimports.com	importservices@majesticimports.com EMAIL
DEPARTURE & ARRIVAL INFORMATION	CDC TRACKING ² http://www.cdcitalia.it/tracking/	importservices@majesticimports.com FOR DEPARTURE INFORMATION ONLY

¹ BASED ON 9L CASE

² FOR CDC TRACKING ACCESS, EMAIL <u>importservices@majesticimports.com.</u>





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PORT OF DISCHARGE	OCEAN TRANSIT TIME	NO. OF WEEKLY SAILINGS
BALTIMORE	15 – 18 DAYS	ONE
BOSTON	12 – 14 DAYS	ONE
CHARLESTON	22 – 24 DAYS	ONE
HOUSTON	24 – 26 DAYS	TWO
LOS ANGELES/LONG BEACH	27 – 32 DAYS	TWO
MIAMI / PORT EVERGLADES	18 – 24 DAYS	MANY
NEW YORK	12 - 14 DAYS	MANY
NEW ORLEANS	21 – 23 DAYS	ONE
NORFOLK	17 – 19 DAYS	TWO
OAKLAND	30 - 34 DAYS	TWO
PORTLAND	35 – 38 DAYS	ONE
SAVANNAH	17 – 21 DAYS	MANY
SEATTLE	52 – 58 DAYS	TWO

FREIGHT FORWARDER ADDRESS INFORMATION (FOR CIF ORDERS)

CDC S.P.A. VIA PALEOCAPA, 1/5 57123 LIVORNO, ITALY

FDA RGST. NO. 17522224012

SUPPLIER ADDRESS INFORMATION

ENOITALIA S.P.A. LOCALITA COLOMBARA, 5 CALMASINO DI BARDOLINO, 37011 VERONA, ITALY	TENUTA DI ARCENO SRL 53010 SAN GUSME CASTELNUOVO, BERARDENGA SIENA, ITALY	TENUTA L'ILLUMINATA SRL LOCALITA SANT'ANNA 30 12064 LA MORRA (CUNEO) ITALY
FDA RGST. NO. 17171983532	FDA RGST. NO. 15746527518	FDA RGST. NO. 13300632234
BRANDS: LUNA DI LUNA & BENVOLIO	BRANDS: PRIMAVOCE, CHIANTI CLASSICO & CHIANTI CLASSICO RISERVA	
TENUTA SAN GIORGIO SRL LOCALITA PODERE SAN GIORGIO CASTELNUOVO DELL'ABATE 53024 MONTALCINO (SIENA) ITALY	DONNA OLIMPIA 1898 SRL LOCALITA MIGLIARINI 142, BOLGHERI 57020 CASTAGNETO CARDUCCI (LIVORNO) ITALY	
FDA RGST. NO. 15664427396	FDA RGST. NO. 11117257600	

2010 SUMMER HOLIDAY CLOSURE SCHEDULE FOR ITALIAN SUPPLIERS

PRODUCTION FACILTIES AND WAREHOUSES CLOSED FROM AUGUST 9 TO AUGUST 15, 2010.

PLEASE TAKE NOTE OF THE FOLLOWING IMPORTANT DATES:

- LAST DATE TO PLACE ORDERS TO BE PRODUCED AND LOADED <u>BEFORE</u> CLOSURE: JULY 16, 2010
- LAST DATE TO LOAD ORDERS BEFORE CLOSURE: AUGUST 6, 2010.
- FIRST DAY OF LOADING AFTER CLOSURE: AUGUST 16, 2010*

*FOR ORDERS THAT WERE PLACED PRIOR TO THE CLOSURE AND THAT ARE READILY AVAILABLE IN STOCK.





Governing Provisions and Cancellation

All Sales by JFE are subject to these terms and conditions. JFE objects to and rejects any additional or different terms which may be contained in any of the following: Purchaser's purchase order, acknowledgment or other communications.

THESE TERMS AND CONDITIONS SHALL CONSTITUTE THE ENTIRE AGREEMENT BETWEEN JFE AND THE PURCHASER, AND SHALL BE GOVERNED BY AND CONSTRUED ACCORDING TO THE INTERNAL LAWS OF THE STATE OF CALIFORNIA (WITHOUT REGARD TO THE CONFLICT OF LAW PROVISIONS THEREOF) AND THE UNITED STATES OF AMERICA.

Orders may not be cancelled or altered by the Purchaser except upon terms and conditions acceptable to JFE, as evidenced by JFE's authorization.

Shipping, Delivery and Delay

All quoted delivery dates and/or periods are approximate. The delivery periods shall commence when JFE shall have acknowledged receipt of complete and/or applicable documents required to effect shipment, such as payment in advance, import license, shipping instructions, ocean bill of lading, etc. Title to the goods and risk of loss or damage in transit or while the goods are in storage at the container terminal at the point of delivery shall pass to the Purchaser at the time and point where JFE has fulfilled its obligations under the shipping terms specified herein. Purchaser shall be solely responsible for any loss or damage to the goods occurring after the goods are first available to Purchaser or Purchaser's agent for pick-up from the container terminal. International orders are shipped either Ex Works [from the respective exporting country] or C.I.F. U.S. Seaport. All shipping terms shall have meaning set forth in the INCOTERMS 2000, as published by the International Chamber of Commerce, Paris, France for international sales. Methods and route of shipment will be at the discretion of JFE unless Purchaser shall specify otherwise, and any additional expense of the method or route of shipment shall be borne by the Purchaser. JFE will quote prices for insurance and/or freight upon request.

Claims for shortages or other errors must be made in writing to JFE within three (3) days after pick-up from the container terminal. Failure to give such notice shall constitute unqualified acceptance and a waiver of all such claims by the Purchaser.

Price and Payment

All prices are subject to change without notice. All prices are listed in United States Dollars. The Purchaser agrees to pay all amounts due to JFE in full accordance with the terms stated on this Order Confirmation. A service charge of USD \$25.00 shall be payable by the Purchaser for any check returned to the Purchaser's bank. JFE does not waive any additional remedies available under applicable State of California, United States law for any check returned by the Purchaser's bank due to insufficient funds. The Purchaser shall pay all attorney fees, collection and court costs and other expenses incurred by JFE to collect any obligations owing by the Purchaser whether or not incurred in connection with litigation. The Purchaser further agrees that the venue of any action involving any dispute between JFE and Purchaser shall be filed in Sonoma County, California, United States.

Taxes and Other Charges

Any import tax, duty, fee or charge of any nature whatsoever imposed by any governmental authority on or measured by the transaction between JFE and the Purchaser shall be arranged and paid by the Purchaser in addition to the prices quoted or invoiced. In the event that JFE is required to pay any such tax, fee or charge, the Purchaser shall reimburse JFE therefore within three (3) days of invoice from JFE. JFE shall be entitled to charge and collect interest on any late payments at the lesser of a 12% annual rate of interest (assuming a 360 day year) or the highest legal rate than applicable under law.

Import Packing and Documents

Prices include JFE's standard commercial packing for U.S. imports. Purchaser shall bear any additional expenses required to satisfy Purchaser's specifications. All shipments hereunder are subject to compliance with all applicable Customs & Border Protection laws, regulations, and policies and all other U.S. laws and regulations concerning imports. Purchaser agrees to comply with all such laws and regulations concerning the use, disposition, and sale of the goods or services provided hereunder.

Force Majeure

JFE shall not be liable for any loss or damage as a result of JFE's delay in or failure of delivery due to 1) any cause beyond JFE's reasonable control, 2) any act of God, act of the product producer/exporter, act of the Purchaser, embargo or other governmental act, authority, regulation or request, fire, theft, accident, strike, slowdown or other labor disturbance, war, riot, delay in transportation, 3) inability to obtain necessary labor, materials, component, supplies or facilities, 4) inability to obtain necessary export licenses, import licenses, etc. Should any of the aforementioned events of force majeure occur, JFE, at its option, may cancel Purchaser's order with respect to any promptly to the Purchaser. In the event JFE elects to cancel the order, JFE shall be released of and from all liability for failure to deliver the goods, including, but not limited to, any and all claims on behalf of the Purchaser for lost profits, or for any other claim of any nature which the Purchaser may have. If shipping or progress of the work is delayed or interrupted by the Purchaser, directly or indirectly, the Purchaser shall pay JFE for all additional charges resulting there from.

Right of Withdraw

We reserve the right to withdraw this offer if it is determined it is in violation of any U.S. Trade Laws.